

**Real Estate Conference****“Distressed Properties and  
Loans in a Troubled  
Market”**

A “nuts and bolts” presentation by industry leaders and experienced practitioners, sponsored by the Real Estate Department of Saul Ewing LLP

Owners, developers, lenders and other real estate professionals attending this conference will benefit from an assessment of the current real estate market, an overview of the opportunities it presents, and practical guidance about workouts, restructurings and management of troubled assets and loans.

**Topics will include:**

- troubled loans from the perspectives of the borrower and the lender
- pre-filing and post-filing bankruptcy processes and strategies
- special issues relating to construction loan workouts
- environmental considerations in workouts and refinancings
- special concerns of guarantors and guarantees
- current prospects for refinancings and new loans
- opportunities to acquire distressed properties and loans

**Ronald Glass**, a principal in Atlanta-based **GlassRatner Advisory & Capital Group LLC**, will be the featured luncheon speaker. Mr. Glass worked closely for many years with Chicago-based developer Sam Zell on opportunities arising from troubled assets. GlassRatner is a nationally recognized real estate management group that specializes in distressed, disputed and difficult-to-manage commercial real estate.

**Location: Baltimore Renaissance Hotel, 202 East Pratt Street,  
Baltimore, MD 21202**